


	A	B	C	D	E	F	G	H	I	J
1										
2				Vendor A	Vendor B	Vendor C	Vendor D	Vendor E	Vendor F	
3			Base Price	3.42	2.96	2.09	2.61	4.00	3.77	
4			2-6 Maintenance	4.00	2.33	1.44	1.04	0.87	2.36	
5			MAC Model	2.11	1.54	4.00	1.77	2.32	2.24	
6										
7										
8										
9			RATING	3.17	2.28	2.51	1.81	2.40	2.79	
10			WEIGHT 40%							
11			VALUE ANALYSIS TOTAL SCORE	1.27	0.91	1.00	0.72	0.96	1.12	
12										
13				Raw Pricing for three PBX configuration						
14										
15				Raw Prices System	Yr 2-6 Maint	MAC Model	Total	Base Sys Rating	Maintenance Rating	MAC Model Rating
16			Vendor A	\$90,512.00	13,575.00	\$17,225	\$121,312.00	3.42	4.00	2.11
17			Vendor B	\$104,551.00	23,328.00	\$23,556	\$151,435.00	2.96	2.33	1.54
18			Vendor C	\$147,774.40	37,775.00	\$9,068	\$194,616.90	2.09	1.44	4.00
19			Vendor D	\$118,483.25	52,245.00	\$20,442	\$191,170.65	2.61	1.04	1.77
20			Vendor E	\$77,329.99	62,356.80	\$15,660	\$155,346.79	4.00	0.87	2.32
21			Vendor F	\$82,080.31	22,982.40	\$16,160	\$121,222.71	3.77	2.36	2.24
22										
23										
24										
25			Vendor A							
26			MAC Model	Units	Unit Rate	Total				
27			Hidden Cost 1	10	\$110	\$1,100				
28			Hidden Cost 2	10	\$180	\$1,800				
29			Hidden Cost 3	5	\$85	\$425				
30			Hidden Cost 4	20	\$370	\$7,400	Local power			
31			Hidden Cost 5	0	\$0	\$0				
32			Hidden Cost 6	30	\$150	\$4,500				
33			Hidden Cost 7	2	\$1,000	\$2,000				
34						\$17,225				

	A	B	C	D	E	F	G	H	I	J
35										
36			Vendor B							
37			MAC Model	Units	Unit Rate	Total				
38			Hidden Cost 1	10	\$110	\$1,100				
39			Hidden Cost 2	10	\$200	\$2,000				
40			Hidden Cost 3	10	\$200	\$2,000				
41			Hidden Cost 4	20	\$404	\$8,080	Local power			
42			Hidden Cost 5	1	\$2,676	\$2,676				
43			Hidden Cost 6	30	\$150	\$4,500				
44			Hidden Cost 7	2	\$1,600	\$3,200				
45						\$23,556				
46										
47			Vendor C							
48			MAC Model	Units	Unit Rate	Total				
49			Hidden Cost 1	0	\$70	\$0				
50			Hidden Cost 2	10	\$302	\$3,023				
51			Hidden Cost 3	0	\$70	\$0				
52			Hidden Cost 4	20	\$302	\$6,045	POE			
53			Hidden Cost 5	0	\$0	\$0				
54			Hidden Cost 6	0	\$70	\$0				
55			Hidden Cost 7	2	INC	\$0				
56						\$9,068				
57										
58			Vendor D							
59			MAC Model	Units	Unit Rate	Total				
60			Hidden Cost 1	0	\$125	\$0				
61			Hidden Cost 2	10	\$566	\$5,656				
62			Hidden Cost 3	0	\$125	\$0				
63			Hidden Cost 4	20	\$566	\$11,312	Local power			
64			Hidden Cost 5	0	\$0	\$0				
65			Hidden Cost 6	15	\$125	\$1,875				
66			Hidden Cost 7	2	\$800	\$1,600				
67						\$20,442				

	A	B	C	D	E	F	G	H	I	J
68			Vendor E							
69			MAC Model	Units	Unit Rate	Total				
70			Hidden Cost 1	10	\$109	\$1,090				
71			Hidden Cost 2	10	\$140	\$1,400				
72			Hidden Cost 3	10	\$109	\$1,090				
73			Hidden Cost 4	20	\$158	\$3,160	Local Power			
74			Hidden Cost 5	10	\$245	\$2,450				
75			Hidden Cost 6	30	\$109	\$3,270				
76			Hidden Cost 7	2	\$1,600	\$3,200				
77						\$15,660				
78										
79			Vendor F							
80			MAC Model	Units	Unit Rate	Total				
81			Hidden Cost 1	10	\$105	\$1,050				
82			Hidden Cost 2	10	\$250	\$2,500				
83			Hidden Cost 3	10	\$105	\$1,050				
84			Hidden Cost 4	20	\$347	\$6,940	Local Power			
85			Hidden Cost 5	2	\$723	\$1,445				
86			Hidden Cost 6	15	\$105	\$1,575				
87			Hidden Cost 7	2	\$800	\$1,600				
88						\$16,160				

	A	B	C	D	E	F	G	H	I
1	Customer References								
2				A	B	C	D	E	F
3									
9		RATING		0	0	0	0	0	0
10		WEIGHT	15%						
11		VALUE ANALYSIS TOTAL SCORE		0.00	0.00	0.00	0.00	0.00	0.00
12									
13									
14	Technical Compliance								
15				A	B	C	D	E	F
16									
17		1	Does Vendor have experience with Comcast/Inet?	0	0	0			
18		2	Does WestLinn infrastructure support solution?	0	0	4			
19									
20		3	Which proposals provide performance bonds & constructin bonds?	0					
21		4	How are phone instruments powered?			POE			
22		5	How many VM ports proposed/provided?	0	0	0			
23		6	How is system software backed up/restored?	0	0	0			
24		7	How well suited is the vendor to manage the conversion?	0					
25		8	Does the solution provide E911 location information and to what degree?	0	0	0			
26		RATING		0	0	4	0.00	0.00	0.00
27		WEIGHT	25%						
28		VALUE ANALYSIS TOTAL SCORE		0.00	0.00	1.00	0.00	0.00	0.00
29									
30			Raw score # of yes answers		# of yes	Ranking			
31				A					
32				B					
33				C					
34				D					
35				E					
36				F					
37									
38	Implementation								
39				A	B	C	D	E	F
40									
41		Team Member 2		0	0	0			
42		Team Member 3		0	0	0			
43		Team Member 4		0	0	0			
44		Team Member 5		0	0	0			
45		Team Member 6		0	0	0			
46		RATING		0	0	0	0	0	0
47		WEIGHT	5%						
48		VALUE ANALYSIS TOTAL SCORE		0.00	0.00	0.00	0.00	0.00	0.00
49									
50	Local Account Service								
51				A	B	C	D	E	F
52									
53		Team Member 2		0	0	0			
54		Team Member 3		0	0	0			
55		Team Member 4		0	0	0			
56		Team Member 5		0	0	0			
57		Team Member 6		0	0	0			
58		RATING		0	0	0	0	0	0
59		WEIGHT	15%						
60		VALUE ANALYSIS TOTAL SCORE		0.00	0.00	0.00	0.00	0.00	0.00
61									
62									
63	The proposals will be given a Yes or No for the Go-No Go								
64	Major Category			Vendor A	Vendor B	Vendor C	Vendor D	Vendor E	Vendor F
65	Supplier meets qualifications defined in RFP								
66	Proposals met delivery time and date								
67	Proposals meet required format								
68	Customer references included								